



## **GAMBLING INDUSTRY STATISTICS**

# ✓ FINANCIAL RESULTS✓ QUANTITATIVE DATA

**JANUARY 2020 – MARCH 2023** 

(UPDATED TO INCLUDE RESULTS FROM JANUARY TO MARCH 2023)



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€267.620.865

Comprehensive Income (Pay In) of Class A and B Bookmakers (JANUARY – MARCH 2023)



Total Profit Distribution (Pay Out) of Class A and B (JANUARY – MARCH 2023)

## €33.335.040

Gross Gaming Revenue (GGR) of Class A and B (JANUARY – MARCH 2023)

## €3.339.474

Betting tax (10%) on the GGR for Class A and B (JANUARY – MARCH 2023)

7 Number of Class A licensed bookmakers

12 Number of Class B licensed bookmakers

## 21%

Percentage (%) change of Class A and B's Pay in (COMPARISON OF 1<sup>ST</sup> QUARTER OF 2022-2023)

<mark>22</mark>%

Percentage (%) change of Class A and B's Pay Out (COMPARISON OF 1<sup>ST</sup> QUARTER OF 2022-2023)

**12% Profit Margins for Class A and B** (JANUARY – MARCH 2023)

Percentage (%) change of betting tax for Class A and B (COMPARISON OF 1<sup>ST</sup> QUARTER OF 2022-2023)

489 Licensed premises

17.831

Number of blocked websites, which do not hold a Class B license or offer illegal betting services



This report has been prepared by the National Betting Authority and includes the publication of the Financial Results and Quantitative Data of the first quarter of the year 2023 (January-March), and is the continuation of the result's publication, whose ultimate goal is the maximization of transparency and better public awareness. More specifically, the present report provides the aggregated financial results for the first quarter of 2023 and figures for Class A<sup>1</sup> and B<sup>2</sup> bookmakers, authorized representatives, licensed premises, people in charge of the premises and the list of blocked websites.

It should be noted that, the process for licensing and regulating online betting services for Class B bookmakers was implemented on the 1st of October 2016. The first betting company granted a license by the end of December 2016 and was able to provide betting services from the 1st of January 2017. Three (3) Class B bookmakers commenced the provision of betting services towards the end of the second quarter of 2017.

Reviewing the most important financial results of the first quarter of 2023, an increase of 21% was recorded in the comprehensive income of Class A and B bookmakers (€267.620.865) compared to the same quarter of 2022 (€221.051.623). Compared to the first quarter of 2021, a significant increase of 53% was recorded (€174.534.349).

From the aforementioned comprehensive total income, an amount of  $\in$ 76.677.996 refers to Class A bookmakers, while an amount of  $\in$ 190.942.870 refers to Class B bookmakers. The comprehensive income of Class A bookmakers showed an increase of 15% between January-March 2023, with respect to the first quarter of 2022, and 144% increase with respect to the first quarter of 2021. Regarding Class B bookmakers' comprehensive income, an increase of 24% was recorded in comparison to the first quarter of 2022, while an increase of 33% was recorded in comparison to the same quarter of 2021.

During the first quarter of 2023, the numbers of Class A bookmakers remained constant (7). The numbers of Class B bookmakers increased (12) in comparison to the fourth quarter of 2022.

The total profit distribution (pay out) for Class A and B players in the first quarter of 2023 has reached a total of €234.285.825, recording an increase of 22% in comparison to the same quarter of the last year. In comparison to the total profit distribution during the same quarter of 2021, an increase of 54% was recorded. The largest share of the total profit distribution (pay out), which reached €172.548.482, were paid to Class B players.

The Gross Gaming Revenue (GGR) for Class A and B bookmakers during the first quarter of 2023 ( $\in$ 33.335.040) recorded in their entirety an increase of 13% in comparison to the same quarter of 2022 ( $\in$ 29.537.577). In detail, the GGR for Class A bookmakers for the first quarter of 2023 increased and reached a total amount of €14.940.652, denoting an increase of 6% in comparison to the same quarter of 2022. The GGR for Class B bookmakers for the period between January-March 2023, reached a total amount of €18.394.388, resulting to an increase of 19%, compared to the same period in 2022.

The total number of Class A licensed premises nationwide decreased by one (1) premises compared to the same quarter last year. In detail, the number of licensed premises reached a total amount of 489 nationwide, where Nicosia holds the highest number of licensed premises (169), followed by Limassol (141), Larnaca (87), Paphos (54) and Famagusta (38). It is worth noting, that a significant decrease of 63% was recorded in the number of cancellations and withdrawal of licenses during the first quarter of 2023 with respect to the same quarter of 2022. The employees within the licensed premises reached the number of 1.364 during the first quarter of 2022.

Finally, blocking procedure results (in action since 2015 and with regards to Class B bookmakers) reveal a significant increase of 3154% between the first quarter of 2023 and the same quarter of 2016. Specifically, the blocking list includes 17.831 websites as recorded in the first quarter of 2023, while just 548 websites were blocked in the same quarter of 2016. Furthermore, the number of blocked websites increased by 3%, compared to the fourth quarter of 2022, with 491 illegal websites being added to the list.

This report presents the findings of the current betting activity in Cyprus and is accompanied by tables with detailed figures and data.

<sup>&</sup>lt;sup>1</sup> The term "Class A" refers to land based betting/offline betting

<sup>&</sup>lt;sup>2</sup> The term "Class B" refers to online betting



## CLASS A&B

2020

2021

QUARTER	JANUARY- MARCH*	APRIL- JUNE*	JULY- SEPTEMBER	OCTOBER- DECEMBER	2020
Number of Licensees	15	15	15	15	
Comprehensive Income (Pay In)	165,555,454 €	88,943,269€	170,795,014 €	195,516,156 €	620,809,894€
Profit distribution (Pay Out)	140,267,392 €	78,209,456 €	145,903,955 €	167,071,964 €	531,452,768 €
Gross Gaming Revenue (GGR)	25,288,062€	10,733,813 €	24,891,059 €	28,444,192 €	89,357,126 €
Betting Tax - 10%	2,528,806€	1,073,381€	2,490,012 €	2,846,313 €	8,938,512 €
Contribution tax - 3%	758,642 €	322,014 €	747,004 €	853,894€	2,681,554 €

QUARTER	JANUARY- MARCH	APRIL- JUNE**	JULY- SEPTEMBER	OCTOBER- DECEMBER	2021
Number of Licensees	17	17	17	17	
Comprehensive Income (Pay In)	174,534,349€	190,560,298€	192,087,098€	226,312,676 €	783,494,421€
Profit distribution (Pay Out)	151,710,930 €	166,280,879€	168,049,257 €	198,473,099 €	684,514,165€
Gross Gaming Revenue (GGR)	22,823,419€	24,279,419 €	24,037,841€	27,839,577 €	98,980,256€
Betting Tax - 10%	2,286,837 €	2,427,942 €	2,414,715 €	2,784,321€	9,913,815 €
Contribution tax - 3%	686,051 €	728,383€	724,415 €	835,296 €	2,974,145 €

QUARTER	JANUARY- MARCH	APRIL- JUNE	JULY- SEPTEMBER	OCTOBER- DECEMBER	2022
Number of Licensees	18	18	18	18	
Comprehensive Income (Pay In)	221,051,623€	203,723,256 €	238,175,857 €	296,607,170 €	959,557,906 €
Profit distribution (Pay Out)	191,514,045 €	177,771,816 €	208,470,718 €	265,672,729 €	843,429,308€
Gross Gaming Revenue (GGR)	29,537,577 €	25,951,440 €	29,705,139 €	30,934,442 €	116,128,598 €
Betting Tax - 10%	2,974,721€	2,617,949 €	2,972,272 €	3,187,333 €	11,752,275 €
Contribution tax - 3%	892,416 €	785,385€	891,682 €	956,200 €	3,525,683€

2022

QUARTER	JANUARY- MARCH
Number of Licensees	19
Comprehensive Income (Pay In)	267,620,865€
Profit distribution (Pay Out)	234,285,825€
Gross Gaming Revenue (GGR)	33,335,040 €
Betting Tax - 10%	3,339,474 €
Contribution tax - 3%	1,001,842 €

\*Note: Insignificant changes in the figures for the first and second quarter of 2020 are attributed to the revision of a Licensee's tax and contribution statements

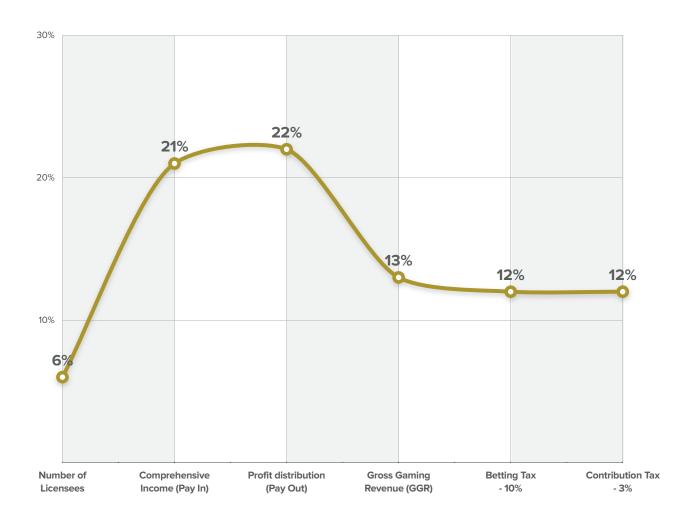


## CLASS A&B

### **PERCENTAGE (%) CHANGE**

QUARTER	JANUARY-MARCH 2020-2021	JANUARY-MARCH 2021-2022	JANUARY-MARCH 2021-2023	JANUARY-MARCH 2022-2023
Number of Licensees	13% 🔺	6% 🔺	12% 🔺	6% 🔺
Comprehensive Income (Pay In)	5% 🔺	27% 🔺	53% 🔺	21% 🔺
Profit distribution (Pay Out)	8% 🔺	26% 🔺	54% 🔺	22% 🔺
Gross Gaming Revenue (GGR)	-10% 💌	29% 🔺	46% 🔺	13% 🔺
Betting Tax - 10%	-10% 💌	30% 🔺	46% 🔺	12% 🔺
Contribution tax - 3%	-10% 💌	30% 🔺	46% 📥	12% 🔺

### PERCENTAGE (%) CHANGE JANUARY-MARCH 2022-2023





## CLASS A

2020

2021

2022

QUARTER	JANUARY- MARCH	APRIL- JUNE*	JULY- SEPTEMBER	OCTOBER- DECEMBER	2020
Number of Licensees	6	6	6	6	
Comprehensive Income (Pay In)	64,824,979€	16,990,217 €	65,142,533€	60,462,017 €	207,419,747 €
Profit distribution (Pay Out)	49,459,734 €	12,888,497€	51,083,710 €	46,937,993 €	160,369,934 €
Gross Gaming Revenue (GGR)	15,365,245 €	4,101,721€	14,058,823€	13,524,024 €	47,049,813 €
Betting Tax - 10%	1,536,524 €	410,172 €	1,405,882 €	1,354,071€	4,706,650 €
Contribution tax - 3%	460,957€	123,052 €	421,765 €	406,221€	1,411,995 €
Profit Margin	24%	24%	22%	22%	23%

QUARTER	JANUARY- MARCH	APRIL- JUNE	JULY- SEPTEMBER	OCTOBER- DECEMBER	2021
Number of Licensees	6	6	6	6	
Comprehensive Income (Pay In)	31,380,753€	46,333,305€	58,747,948 €	70,354,006 €	206,816,012 €
Profit distribution (Pay Out)	24,813,491€	36,914,658 €	47,271,663 €	56,204,734 €	165,204,546€
Gross Gaming Revenue (GGR)	6,567,262 €	9,418,646 €	11,476,285 €	14,149,272 €	41,611,466 €
Betting Tax - 10%	656,726 €	941,865 €	1,147,629 €	1,414,927 €	4,161,147 €
Contribution tax - 3%	197,018 €	282,559€	344,289 €	424,478 €	1,248,344 €
Profit Margin	21%	20%	20%	20%	20%

QUARTER	JANUARY- MARCH	APRIL- JUNE	JULY- SEPTEMBER	OCTOBER- DECEMBER	2022
Number of Licensees	7	7	7	7	
Comprehensive Income (Pay In)	66,774,444 €	59,827,403€	65,617,373 €	€84,091,389	276,310,609€
Profit distribution (Pay Out)	52,657,772 €	46,673,651€	52,003,425€	€70,364,495	221,699,343€
Gross Gaming Revenue (GGR)	14,116,672 €	13,153,752 €	13,613,948 €	€13,726,894	54,611,266€
Betting Tax - 10%	1,411,667 €	1,315,375 €	1,361,395 €	€1,372,689	5,461,127€
Contribution tax - 3%	423,500€	394,613 €	408,418 €	€411,807	1,638,338€
Profit Margin	21%	22%	21%	16%	20%

QUARTER	JANUARY- MARCH
Number of Licensees	7
Comprehensive Income (Pay In)	76,677,996 €
Profit distribution (Pay Out)	61,737,344 €
Gross Gaming Revenue (GGR)	14,940,652 €
Betting Tax - 10%	1,494,065 €
Contribution tax - 3%	448,220 €
Profit Margin	19%

\*Note: Insignificant changes in the figures for the second quarter of 2020 are attributed to the revision of a Licensee's tax and contribution statements

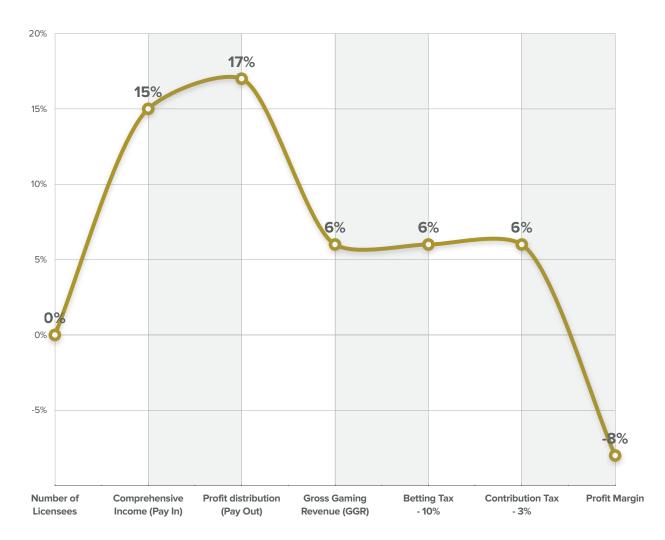


## CLASS A

### **PERCENTAGE (%) CHANGE**

QUARTER	JANUARY-MARCH 2020-2021	JANUARY-MARCH 2021-2022	JANUARY-MARCH 2021-2023	JANUARY-MARCH 2022-2023
Number of Licensees	0% 🔳	17% 🔺	17% 🔺	0% 🔳
Comprehensive Income (Pay In)	-52% 🔻	113% 🔺	144% 🔺	15% 🔺
Profit distribution (Pay Out)	-50% 💌	112% 🔺	149% 🔺	17% 🔺
Gross Gaming Revenue (GGR)	-57% 💌	115% 🔺	128% 🔺	6% 🔺
Betting Tax - 10%	-57% 💌	115% 🔺	128% 🔺	6% 🔺
Contribution tax - 3%	-57% 💌	115% 🔺	128% 🔺	6% 🔺
Profit Margin	-12% 💌	1% 🔺	-7% 💌	-8% 💌

### PERCENTAGE (%) CHANGE JANUARY-MARCH 2022-2023





## CLASS A

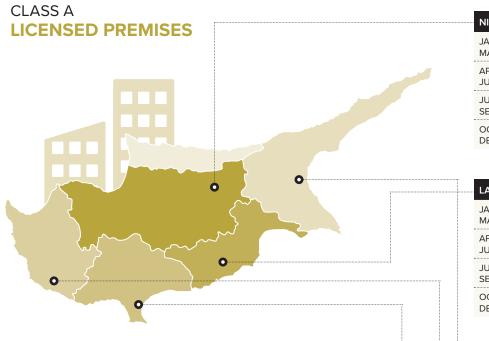
		<b>B</b>				
	LICENSED PREMISES	AUTHORISED AGENTS *	PREMISES OF CLASS A BOOKMAKERS	PERSONS RESPONSIBLE FOR PREMISES	TERMINATION OF LICENCES/ REVOCATION OF APPLICATIONS	TOTAL NUMBER OF EMPLOYEES
			2020			
JANUARY- MARCH	560	417	110	997	20	1337
APRIL- JUNE	524	414	77	954	73	1292
JULY- SEPTEMBER	507				103	1256
OCTOBER- DECEMBER	488	375	82	932	126	1223
			2021			
JANUARY- MARCH	496	380	82	955		1247
APRIL- JUNE	498	380	83	984		1276
JULY- SEPTEMBER		373	83	1015	20	1301
OCTOBER- DECEMBER	487	370	81	1063	13	1336
			2022			
JANUARY- MARCH	490	363	85	1104	16	1379
APRIL- JUNE	497	370	93	1139		1409
JULY- SEPTEMBER		372		1163		1433
OCTOBER- DECEMBER	479	357	92	1167	9	1422
			2023			
JANUARY- MARCH	489	363	96	1112	6	1364



## CLASS A

		8			Ex	
	LICENSED PREMISES	AUTHORISED AGENTS*	PREMISES OF CLASS A BOOKMAKERS	PERSONS RESPONSIBLE FOR PREMISES	TERMINATION OF LICENCES/ REVOCATION OF APPLICATIONS	TOTAL NUMBER OF EMPLOYEES
Percentage (%) change						
JANUARY-MARCH 2020-2021	-11% 🔻	-9% 🔻	-25% 🔻	-4% 💌	-65% 🔻	-7% 🔻
JANUARY-MARCH 2021-2022	-1% 🐨	-4% 🐨	4% 🔺	16% 🔺	129% 🔺	11% 🔺
JANUARY-MARCH 2021-2023	-1% 💌	-4% 🔻	17% 🔺	16% 🔺	-14% 🔻	9% 🔺
JANUARY-MARCH 2022-2023	0% 🗖	0% =	13% 🔺	1% 🔺	-63% 🔻	-1% 🔻





NICOSIA	2020	2021	2022	2023
JANUARY- MARCH	190	171	166	169
APRIL- JUNE	178	171	170	
JULY- SEPTEMBER	173	171	169	
OCTOBER- DECEMBER	170	168	166	

LARNACA	2020	2021	2022	2023
JANUARY- MARCH	103	88	87	87
APRIL- JUNE	95	88	93	
JULY- SEPTEMBER	92	86	92	
OCTOBER- DECEMBER	87	85	86	

LIMASSOL	2020	2021	2022	2023
JANUARY- MARCH	172	148	149	141
APRIL- JUNE	158	148	148	
JULY- SEPTEMBER	148	149	149	
OCTOBER- DECEMBER	147	148	142	

 PAPHOS	2020	2021	2022	2023
JANUARY- MARCH	57	51	52	54
APRIL- JUNE	52	53	52	
JULY- SEPTEMBER	53	52	53	
OCTOBER- DECEMBER	50	51	52	

FAMAGUSTA	2020	2021	2022	2023
JANUARY- MARCH	38	38	36	38
APRIL- JUNE	41	38	34	
JULY- SEPTEMBER	41	38	35	
OCTOBER- DECEMBER	34	35	33	

## Percentage (%) change

COMPARISON OF JANUARY-MARCH 2022 WITH JANUARY-MARCH 2023



LARNACA

**- 0%** 

▲ 4%

PAPHOS



FAMAGUSTA



QUARTER	JAN - MAR 2020-2021	JAN - MAR 2021-2022	JAN - MAR 2021-2023	JAN - MAR 2022-2023
NICOSIA	-10% 💌	-3% 💌	-1% 💌	2% 🔺
LARNACA	-15% 💌	-1% 💌	-1% 💌	0% 🔳
LIMASSOL	-14% 💌	1% 🔺	-5% 💌	-5% 💌
PAPHOS	-11% 💌	2% 🔺	6% 🔺	4% 🔺
FAMAGUSTA	0% 🔳	-5% 💌	0% 🔳	6% 🔺



## CLASS B

2020

2021

2022

QUARTER	JANUARY- MARCH*	APRIL- JUNE*	JULY- SEPTEMBER	OCTOBER- DECEMBER	2020
Number of Licensees	9	9	9	9	
Comprehensive Income (Pay In)	100,730,475 €	71,953,052 €	105,652,481€	135,054,139 €	413,390,147 €
Profit distribution (Pay Out)	90,807,658 €	65,320,960€	94,820,245 €	120,133,971 €	371,082,834 €
Gross Gaming Revenue (GGR)	9,922,818 €	6,632,092 €	10,832,236 €	14,920,168 €	42,307,313 €
Betting Tax - 10%	992,282 €	663,209€	1,084,130 €	1,492,241€	4,231,862 €
Contribution tax - 3%	297,685 €	198,963 €	325,239€	447,672 €	1,269,559 €
Profit Margin	10%	9%	10%	11%	10%

QUARTER	JANUARY- MARCH	APRIL- JUNE	JULY- SEPTEMBER	OCTOBER- DECEMBER	2021
Number of Licensees**	11	11	11	11	
Comprehensive Income (Pay In)	143,153,596 €	144,226,993€	133,339,150 €	155,958,670 €	576,678,409
Profit distribution (Pay Out)	126,897,439 €	129,366,220 €	120,777,594 €	142,268,366 €	519,309,619
Gross Gaming Revenue (GGR)	16,256,157 €	14,860,772 €	12,561,556 €	13,690,304 €	57,368,790
Betting Tax - 10% **	1,630,111 €	1,486,078 €	1,267,086 €	1,369,394 €	5,752,669
Contribution tax - 3%	489,033€	445,823€	380,126 €	410,818 €	1,725,801
Profit Margin	11%	10%	9%	9%	10%

QUARTER	JANUARY- MARCH	APRIL- JUNE	JULY- SEPTEMBER	OCTOBER- DECEMBER	2022
Number of Licensees	11	11	11	11	
Comprehensive Income (Pay In)	154,277,179 €	143,895,852 €	172,558,484€	212,515,781 €	683,247,296 €
Profit distribution (Pay Out)	138,856,274 €	131,098,164 €	156,467,293 €	195,308,233 €	621,729,965 €
Gross Gaming Revenue (GGR)	15,420,905 €	12,797,688€	16,091,190 €	17,207,548 €	61,517,332 €
Betting Tax - 10%	1,563,054 €	1,302,574 €	1,610,878 €	1,814,643 €	6,291,149 €
Contribution tax - 3%	468,916 €	390,772 €	483,263€	544,393 €	1,887,345 €
Profit Margin	10%	9%	9%	8%	9%

QUARTER	JANUARY- MARCH
Number of Licensees	12
Comprehensive Income (Pay In)	190,942,870 €
Profit distribution (Pay Out)	172,548,482€
Gross Gaming Revenue (GGR)	18,394,388 €
Betting Tax - 10%	1,845,408 €
Contribution tax - 3%	553,622 €
Profit Margin	10%

\*Insignificant changes in the figures for the first and second quarter of 2020 are attributed to the revision of a Licensee's tax and contribution statements \*\* It should be noted that two (2) licensed Class B bookmakers by their own decision, have temporarily interrupted the provision of betting services.



## CLASS B

## **PERCENTAGE (%) CHANGE**

QUARTER	JANUARY-MARCH 2020-2021	JANUARY-MARCH 2021-2022	JANUARY-MARCH 2021-2023	JANUARY-MARCH 2022-2023
Number of Licensees	22% 🔺	0% 🔳	9% 🔺	9% 🔺
Comprehensive Income (Pay In)	42% 🔺	8% 🔺	33% 🔺	24% 🔺
Profit distribution (Pay Out)	40% 🔺	9% 🔺	36% 🔺	24% 🔺
Gross Gaming Revenue (GGR)	64% 🔺	-5% 💌	13% 🔺	19% 🔺
Betting Tax - 10%	64% 🔺	-4% 💌	13% 🔺	18% 🔺
Contribution tax - 3%	64% 🔺	-4% 💌	13% 🔺	18% 🔺
Profit Margin	15% 🔺	-12% 💌	-15% 💌	-4% 💌



## Blocking list of illegal betting services providers

#### 2020 2021 2022 JANUARY-MARCH JANUARY-MARCH JANUARY-MARCH 16133 14381 1182 APRIL-JUNE APRIL-JUNE APRIL-JUNE 16542 14891 12563 JULY-SEPTEMBER JULY-SEPTEMBER JULY-SEPTEMBER 15322 1330 16983 OCTOBER-DECEMBER OCTOBER-DECEMBER OCTOBER-DECEMBER

2023

13808 15657

JANUARY-MARCH

783

**PERCENTAGE (%) CHANGE** 

17340

QUARTER	NUMBER OF WEBSITES
JANUARY - MARCH 2020-2021	22% 🔺
JANUARY - MARCH 2021-2022	12% 🔺
JANUARY - MARCH 2021-2023	24% 🔺
JANUARY - MARCH 2022-2023	11% 🔺



**Authorised Agent** – means the person who provides betting services on account of a Class A licensed bookmaker

Authority – means the National Betting Authority

**Bet** – means any type of bet on sports events where the competitors are natural persons or on other type of events in which natural persons participate, which actually take place, provided that the winnings of each player are determined by the person who organises the bet, before or at the time of the placing of the bet, by reference both to the amount paid by each player in order to take part in the bet, as well as to the odds set for the specific bet, which is conducted pursuant to a Class A or B bookmaker's licence as specified in the Betting Law of 2019

**Betting Tax** – the amount of betting tax, for each accounting period, amounts to ten per cent (10%) on the net proceeds from the licensed Class A or B bookmaker's bet, for the corresponding accounting period

**Blocking List** - Internet service providers are obliged to apply a blocking system to prevent their clients/users from accessing betting service providers who do not hold a Class B license and to service providers, as established in sections 83, 84, 85, 86 and 87 of the Betting Law of 2019. The Authority makes available online the updated blocking list with the total number of websites that did not apply for a Class B license or offer illegal betting services at the link https://nba.gov.cy/wp-content/uploads/BlockingListLatest. txt, as well as on the Authority's website www.nba.gov.cy

**Class A bookmaker** – means the legal person for whom a bookmaker's license is issued and which authorizes the provision of carrying out betting services within licensed premises excluding Class B betting services and horse racing betting

**Class B bookmaker** – means the legal person for whom a bookmaker's license is issued and which authorizes the provision of online betting services, excluding slot machines, online casino games and electronic horse-racing betting.

**Comprehensive income X (pay in)** – is the total amounts paid to Class A or B licensed bookmaker, for a particular accounting period, in relation to bets carried out by him

**Contribution tax** – the amount payable to the Authority as a contribution, amounts to three per cent (3%) of the net proceeds from bets from a Class A or B licensed bookmaker, for the corresponding accounting period

Gross Gaming Revenue (GGR) - is the amount of net pro-

ceeds from a bet from a Class A or B licensed bookmaker, for a particular accounting period, and equals with (comprehensive income) pay in minus profit distribution (pay out)

**Licensed premises** – means the premises for which a license for premises is issued

**License for premises** – means the license to use the premises to provide Class A betting services

Person – means a natural or a legal person

**Person in charge of premises** – means the person who is named as the person responsible for the application of the provisions of the Betting Law of 2019 within the premises

**Profit distribution Y (pay out)** – is the total amounts paid by the Class A or B licensed bookmaker, for a particular period, as winnings to persons who bet, irrespective as to when the bets were placed or played

**Unlawful bet** – means a bet carried out contrary to the provisions of the Law or any other bet expressly prohibited by the provisions of the Law

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