

GAMBLING INDUSTRY STATISTICS

- **✓ FINANCIAL RESULTS**
- **✓ QUANTITATIVE DATA**

JANUARY 2021 - MARCH 2024

(UPDATED TO INCLUDE RESULTS FROM JANUARY TO MARCH 2024)



Table of Contents

Main Findings (first quarter of 2024: January-March 2024)	3
Abstract	4
Class A&B licensed bookmakers' data for the period 2021-2024	5
Appendix - Terminology	15



€321.490.614

Comprehensive Income (Pay In) of Class A and B Bookmakers (JANUARY – MARCH 2024)

€285.351.313

Total Profit Distribution (Pay Out) of Class A and B
(JANUARY – MARCH 2024)

€36.139.301

Gross Gaming Revenue (GGR) of Class A and B
(JANUARY – MARCH 2024)

€3.613.930

Betting tax (10%) on the GGR for Class A and B (JANUARY – MARCH 2024)

6

Number of Class A licensed bookmakers

13

Number of Class B licensed bookmakers

20%

Percentage (%) change of Class A and B's Pay in (COMPARISON OF 1ST QUARTER OF 2023-2024)

22%

Percentage (%) change of Class A and B's Pay Out (COMPARISON OF 1ST QUARTER OF 2023-2024)

11%

Profit Margins for Class A and B (JANUARY – MARCH 2024)

8%

Percentage (%) change of betting tax for Class A and B (COMPARISON OF 1ST QUARTER OF 2023-2024)

474

Licensed premises

20.036

Number of blocked websites, which do not hold a Class B license or offer illegal betting services



This report has been prepared by the National Betting Authority and includes the publication of the Financial Results and Quantitative Data of the first quarter of the year 2024 (January-March), and is the continuation of the result's publication, whose ultimate goal is the maximization of transparency and better public awareness. More specifically, the present report provides the aggregated financial results for the first quarter of 2024 and figures for Class A¹ and B² bookmakers, authorized representatives, licensed premises, people in charge of the premises and the list of blocked websites.

It should be noted that, the process for licensing and regulating online betting services for Class B bookmakers was implemented on the 1st of October 2016. The first betting company granted a license by the end of December 2016 and was able to provide betting services from the 1st of January 2017. Three (3) Class B bookmakers commenced the provision of betting services towards the end of the second quarter of 2017.

Reviewing the most important financial results of the first quarter of 2024, an increase of 20% was recorded in the comprehensive income of Class A and B bookmakers (\leqslant 321.490.614) compared to the same quarter of 2023 (\leqslant 267,620,865). Compared to the first quarter of 2022, a significant increase of 45% was recorded (\leqslant 221.051.623).

From the aforementioned comprehensive total income, an amount of €84.663.024 refers to Class A bookmakers, while an amount of €236.827.590 refers to Class B bookmakers. The comprehensive income of Class A bookmakers showed an increase of 10% between January-March 2024, with respect to the first quarter of 2023, and 27% increase with respect to the first quarter of 2022. Regarding Class B bookmakers' comprehensive income, an increase of 24% was recorded in comparison to the first quarter of 2023, and a significant increase of 54% was recorded in comparison to the first quarter of 2022.

During the first quarter of 2024, the numbers of Class A bookmakers decreased (6), with respect to the fourth quarter of 2023. The numbers of Class B (13) bookmakers remained constant, with respect to the fourth quarter of 2023.

The total profit distribution (pay out) for Class A and B players in the first quarter of 2024 has reached a total of €285.351.313, recording an increase of 22% in comparison to the same quarter of the last year. In comparison to the total profit distribution during the same quarter of 2022, an increase of 49% was recorded. The largest share of the total profit distribution (pay out), which reached €215.884.617, were paid to Class B players.

The Gross Gaming Revenue (GGR) for Class A and B bookmakers during the first quarter of 2024 (€36.139.301) recorded in their entirety an increase of 8% in comparison to the same quarter of 2023 (€33.335.040). In detail, the GGR for Class A bookmakers

for the first quarter of 2024 increased and reached a total amount of \leqslant 15.196.328, denoting an increase of 2% in comparison to the same quarter of 2023. The GGR for Class B bookmakers for the period between January-March 2024, reached a total amount of \leqslant 20.942.973, resulting to an increase of 14%, compared to the same period in 2023.

The total number of Class A licensed premises nationwide decreased (3%) during the first quarter of 2024 in comparison to the same quarter of the last year. In detail, the number of licensed premises reached a total amount of 474 nationwide, where Nicosia holds the highest number of licensed premises (163), followed by Limassol (135), Larnaca (89), Paphos (53) and Famagusta (34). It is worth noting, that a rapid increase of 117% was recorded in the number of cancellations and withdrawal of licenses during the first quarter of 2024 with respect to the same quarter of 2023. The employees within the licensed premises reached the number of 1.461 during the first quarter of 2024, indicating an increase of 7% in regards to the same quarter of 2023.

Finally, blocking procedure results (in action since 2015 and with regards to Class B bookmakers) reveal a significant increase of 3556% between the first quarter of 2024 and the same quarter of 2016. Specifically, the blocking list includes 20.036 websites as recorded in the first quarter of 2024, while just 548 websites were blocked in the same quarter of 2016. Furthermore, the number of blocked websites increased by 5%, compared to the fourth quarter of 2023, with 963 illegal websites being added to the list.

This report presents the findings of the current betting activity in Cyprus and is accompanied by tables with detailed figures and data.

¹ The term "Class A" refers to land based betting/offline betting

² The term "Class B" refers to online betting



CLASS A&B

2021

QUARTER	JANUARY- MARCH	APRIL- JUNE	JULY- SEPTEMBER	OCTOBER- DECEMBER	2021
Number of Licensees	17	17	17	17	
Comprehensive Income (Pay In)	174,534,349 €	190,560,298 €	192,087,098 €	226,312,676 €	783,494,421€
Profit distribution (Pay Out)	151,710,930 €	166,280,879 €	168,049,257€	198,473,099€	684,514,165 €
Gross Gaming Revenue (GGR)	22,823,419 €	24,279,419 €	24,037,841€	27,839,577 €	98,980,256 €
Betting Tax - 10%	2,286,837 €	2,427,942 €	2,414,715 €	2,784,321€	9,913,815 €
Contribution tax - 3%	686,051 €	728,383€	724,415 €	835,296€	2,974,145 €

2

QUARTER	JANUARY- MARCH	APRIL- JUNE	JULY- SEPTEMBER	OCTOBER- DECEMBER	2022
Number of Licensees	18	18	18	18	
Comprehensive Income (Pay In)	221,051,623€	203,723,256 €	238,175,857€	296,607,170 €	959,557,906 €
Profit distribution (Pay Out)	191,514,045 €	177,771,816 €	208,470,718 €	265,672,729 €	843,429,308€
Gross Gaming Revenue (GGR)	29,537,577 €	25,951,440 €	29,705,139 €	30,934,442 €	116,128,598 €
Betting Tax - 10%	2,974,721€	2,617,949 €	2,972,272 €	3,187,333 €	11,752,275 €
Contribution tax - 3%	892,416 €	785,385€	891,682 €	956,200€	3,525,683€

CC

QUARTER	JANUARY- MARCH	APRIL- JUNE	JULY- SEPTEMBER	OCTOBER- DECEMBER	2023
Number of Licensees	19	19	20	20	
Comprehensive Income (Pay In)	267,620,865€	256,546,057€	259,440,696 €	325,601,464 €	1,109,209,082€
Profit distribution (Pay Out)	234,285,825€	227,734,827 €	232,011,110 €	291,754,064 €	985,785,827€
Gross Gaming Revenue (GGR)	33,335,040 €	28,811,229€	27,429,585€	33,847,400 €	123,423,255€
Betting Tax - 10%	3,339,474 €	2,881,123€	2,742,959€	3,403,341€	12,366,896€
Contribution tax - 3%	1,001,842 €	864,337€	822,888€	1,021,002 €	3,710,069€

024

QUARTER	JANUARY- MARCH
Number of Licensees	19
Comprehensive Income (Pay In)	321,490,614 €
Profit distribution (Pay Out)	285,351,313 €
Gross Gaming Revenue (GGR)	36,139,301€
Betting Tax - 10%	3,613,930 €
Contribution tax - 3%	1,084,179 €

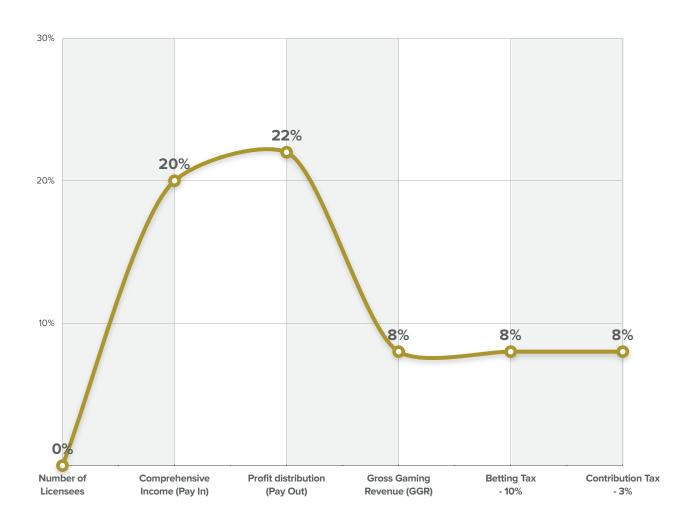


CLASS A&B

PERCENTAGE (%) CHANGE

QUARTER	JANUARY-MARCH 2021-2022	JANUARY-MARCH 2022-2023	JANUARY-MARCH 2022-2024	JANUARY-MARCH 2023-2024
Number of Licensees	6% 📤	6% 📤	6% 📤	0% =
Comprehensive Income (Pay In)	27% 📤	21% 📥	45% 📤	20% 📤
Profit distribution (Pay Out)	26% 📤	22% 📤	49% 📤	22% 📤
Gross Gaming Revenue (GGR)	29% 🛋	13% 🔺	22% 📤	8% 📤
Betting Tax - 10%	30% 📤	12% 📥	21% 📤	8% 📤
Contribution tax - 3%	30% 🛋	12% 📤	21% 📤	8% 📤

PERCENTAGE (%) CHANGE JANUARY-MARCH 2023-2024





CLASS A

9	,		
		•	
C		3)
2	Ξ	7	

QUARTER	JANUARY- MARCH	APRIL- JUNE	JULY- SEPTEMBER	OCTOBER- DECEMBER	2021
Number of Licensees	6	6	6	6	
Comprehensive Income (Pay In)	31,380,753 €	46,333,305€	58,747,948€	70,354,006 €	206,816,012 €
Profit distribution (Pay Out)	24,813,491€	36,914,658€	47,271,663 €	56,204,734€	165,204,546 €
Gross Gaming Revenue (GGR)	6,567,262 €	9,418,646 €	11,476,285 €	14,149,272 €	41,611,466 €
Betting Tax - 10%	656,726 €	941,865 €	1,147,629 €	1,414,927 €	4,161,147 €
Contribution tax - 3%	197,018 €	282,559€	344,289€	424,478 €	1,248,344 €
Profit Margin	21%	20%	20%	20%	20%

000

QUARTER	JANUARY- MARCH	APRIL- JUNE	JULY- SEPTEMBER	OCTOBER- DECEMBER	2022
Number of Licensees	7	7	7	7	
Comprehensive Income (Pay In)	66,774,444€	59,827,403€	65,617,373 €	€84,091,389	276,310,609 €
Profit distribution (Pay Out)	52,657,772 €	46,673,651€	52,003,425€	€70,364,495	221,699,343 €
Gross Gaming Revenue (GGR)	14,116,672 €	13,153,752 €	13,613,948 €	€13,726,894	54,611,266 €
Betting Tax - 10%	1,411,667 €	1,315,375 €	1,361,395 €	€1,372,689	5,461,127 €
Contribution tax - 3%	423,500€	394,613 €	408,418 €	€411,807	1,638,338€
Profit Margin	21%	22%	21%	16%	20%

600

QUARTER	JANUARY- MARCH	APRIL- JUNE	JULY- SEPTEMBER	OCTOBER- DECEMBER	2023
Number of Licensees	7	7	7	7	
Comprehensive Income (Pay In)	76,677,996 €	72,008,160 €	70,941,349 €	90,487,835 €	310,115,340€
Profit distribution (Pay Out)	61,737,344 €	58,906,563€	59,284,169 €	75,681,785 €	255,609,861€
Gross Gaming Revenue (GGR)	14,940,652 €	13,101,597 €	11,657,180 €	14,806,050 €	54,505,479 €
Betting Tax - 10%	1,494,065 €	1,310,160 €	1,165,718 €	1,483,613 €	5,453,556 €
Contribution tax - 3%	448,220€	393,048 €	349,715 €	445,084 €	1,636,067€
Profit Margin	19%	18%	16%	16%	18%

024

QUARTER	JANUARY- MARCH
Number of Licensees	6
Comprehensive Income (Pay In)	84,663,024 €
Profit distribution (Pay Out)	69,466,696 €
Gross Gaming Revenue (GGR)	15,196,328€
Betting Tax - 10%	1,519,633 €
Contribution tax - 3%	455,890 €
Profit Margin	18%

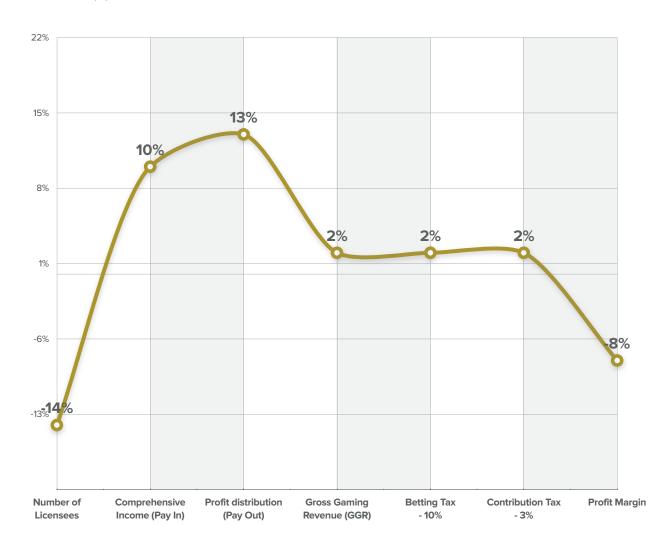


CLASS A

PERCENTAGE (%) CHANGE

QUARTER	JANUARY-MARCH 2021-2022	JANUARY-MARCH 2022-2023	JANUARY-MARCH 2022-2024	JANUARY-MARCH 2023-2024
Number of Licensees	17% 📤	0% =	-14% 🔻	-14%
Comprehensive Income (Pay In)	113% 🔺	15% 📤	27% 📤	10% 📤
Profit distribution (Pay Out)	112% 📥	17% 📤	32% 📤	13% 📤
Gross Gaming Revenue (GGR)	115% 📤	6% 📤	8% 📤	2% 📤
Betting Tax - 10%	115% 📤	6% 📤	8% 📤	2% 📤
Contribution tax - 3%	115% 📤	6% 📤	8% 📤	2% 📤
Profit Margin	1% 📤	-8% ▼	-15%	-8% ▼

PERCENTAGE (%) CHANGE JANUARY-MARCH 2023-2024





CLASS A

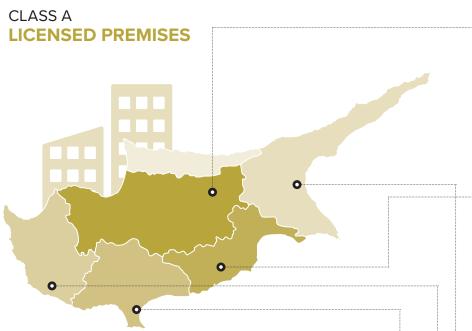
	LICENSED PREMISES	AUTHORISED AGENTS *	PREMISES OF CLASS A BOOKMAKERS	PERSONS RESPONSIBLE FOR PREMISES	TERMINATION OF LICENCES/ REVOCATION OF APPLICATIONS	TOTAL NUMBER (EMPLOYE
			2021			
JANUARY- MARCH	496	380	82	955	7	1247
APRIL- JUNE	498	380	83	984		1276
JULY- SEPTEMBER		373	83	1015	20	1301
			2022			
JANUARY- MARCH	490	363	85	1104	16	1379
APRIL- JUNE	497	370	93	1139		1409
JULY- SEPTEMBER		372		1163		1433
			2023			
JANUARY- MARCH	489	363	96	1112	6	1364
APRIL- JUNE	494	362	101	1174	12	1428
JULY- SEPTEMBER	490	357	102	1223		1472
OCTOBER- DECEMBER	490	354	104	1230	10	1476
			2024			
JANUARY- MARCH	474	347	99	1218	13	1461



CLASS A

		8				
	LICENSED PREMISES	AUTHORISED AGENTS*	PREMISES OF CLASS A BOOKMAKERS	PERSONS RESPONSIBLE FOR PREMISES	TERMINATION OF LICENCES/ REVOCATION OF APPLICATIONS	TOTAL NUMBER OF EMPLOYEES
Percentage (%) change			,			
JANUARY-MARCH 2021-2022	-1% 🔻	-4% 🔻	4% 📥	16% 📥	129% 📤	11% 📤
JANUARY-MARCH 2022-2023	0% =	0% =	13% 🛦	1% 📥	-63% 🔻	-1% 🕶
JANUARY-MARCH 2022-2024	-3% 🔻	-4% 🔻	16% 🗻	10% 🗻	-19% 💌	6% 📥
JANUARY-MARCH 2023-2024	-3% 🔻	-4% 💌	3% 🗻	10% 🗻	117% 🗻	7% 🔺





NICOSIA	2021	2022	2023	2024
JANUARY- MARCH	171	166	169	163
APRIL- JUNE	171	170	169	
JULY- SEPTEMBER	171	169	169	
OCTOBER- DECEMBER	168	166	170	

LARNACA	2021	2022	2023	2024
JANUARY- MARCH	88	87	87	89
APRIL- JUNE	88	93	90	
JULY- SEPTEMBER	86	92	88	
OCTOBER- DECEMBER	85	86	90	

LIMASSOL	2021	2022	2023	2024
JANUARY- MARCH	148	149	141	135
APRIL- JUNE	148	148	141	
JULY- SEPTEMBER	149	149	140	
OCTOBER- DECEMBER	148	142	139	

PAPHOS	2021	2022	2023	2024
JANUARY- MARCH	51	52	54	53
APRIL- JUNE	53	52	55	
JULY- SEPTEMBER	52	53	54	
OCTOBER- DECEMBER	51	52	54	

 FAMAGUSTA	2021	2022	2023	2024
JANUARY- MARCH	38	36	38	34
APRIL- JUNE	38	34	39	
JULY- SEPTEMBER	38	35	39	
OCTOBER- DECEMBER	35	33	37	

Percentage (%) change

COMPARISON OF JANUARY-MARCH 2023 WITH JANUARY-MARCH 2024

NICOSIA	LARNACA
-4 %	2 %
LIMASSOL	PAPHOS
-4 %	-2 %
FAMAGUSTA	
440/	

QUARTER	JAN - MAR 2021-2022	JAN - MAR 2022-2023	JAN - MAR 2022-2024	JAN - MAR 2023-2024
NICOSIA	-3% ▼	-2% 🔻	-2% v	-4% 🔻
LARNACA	-1% 🔻	0% =	2% 🛋	2% 🛋
LIMASSOL	1% 📤	-5% 🔻	-9% 🔻	-4% 🐷
PAPHOS	2% 🛋	4% 🛋	2% 🛋	-2% 🔻
FAMAGUSTA	-5% 🔻	6% 📤	-6% ▼	-11%



CLASS B

	e		
ì	ė	6	á
١	ŀ,	`	V
١	C	ī)
ĺ	2	7	٦,

QUARTER	JANUARY- MARCH*	APRIL- JUNE*	JULY- SEPTEMBER	OCTOBER- DECEMBER	2021
Number of Licensees*	11	11	11	11	
Comprehensive Income (Pay In)	143,153,596 €	144,226,993 €	133,339,150 €	155,958,670 €	576,678,409
Profit distribution (Pay Out)	126,897,439 €	129,366,220€	120,777,594 €	142,268,366 €	519,309,619
Gross Gaming Revenue (GGR)	16,256,157€	14,860,772 €	12,561,556 €	13,690,304 €	57,368,790
Betting Tax - 10%	1,630,111 €	1,486,078€	1,267,086 €	1,369,394 €	5,752,669
Contribution tax - 3%	489,033€	445,823€	380,126 €	410,818 €	1,725,801
Profit Margin	11%	10%	9%	9%	10%

2022

QUARTER	JANUARY- MARCH	APRIL- JUNE	JULY- SEPTEMBER	OCTOBER- DECEMBER	2022
Number of Licensees*	11	11	11	11	
Comprehensive Income (Pay In)	154,277,179 €	143,895,852 €	172,558,484 €	212,515,781 €	683,247,296€
Profit distribution (Pay Out)	138,856,274 €	131,098,164 €	156,467,293 €	195,308,233 €	621,729,965€
Gross Gaming Revenue (GGR)	15,420,905 €	12,797,688 €	16,091,190 €	17,207,548 €	61,517,332 €
Betting Tax - 10% **	1,563,054 €	1,302,574 €	1,610,878 €	1,814,643 €	6,291,149 €
Contribution tax - 3%	468,916 €	390,772 €	483,263 €	544,393 €	1,887,345 €
Profit Margin	10%	9%	9%	8%	9%

200

QUARTER	JANUARY- MARCH	APRIL- JUNE	JULY- SEPTEMBER	OCTOBER- DECEMBER	2023
Number of Licensees	12	12	13	13	
Comprehensive Income (Pay In)	190,942,870 €	184,537,897€	188,499,347 €	235,113,629 €	799,093,742 €
Profit distribution (Pay Out)	172,548,482 €	168,828,264€	172,726,941€	216,072,279 €	€730,175,966 €
Gross Gaming Revenue (GGR)	18,394,388 €	15,709,633 €	15,772,406 €	19,041,349 €	68,917,776 €
Betting Tax - 10%	1,845,408€	1,570,963 €	1,577,241 €	1,919,728 €	6,913,340 €
Contribution tax - 3%	553,622 €	471,289 €	473,172 €	575,918 €	2,074,002 €
Profit Margin	10%	9%	8%	8%	9%

D20

QUARTER	JANUARY- MARCH	
Number of Licensees	13	
Comprehensive Income (Pay In)	236,827,590 €	
Profit distribution (Pay Out)	€215,884,617 €	
Gross Gaming Revenue (GGR)	€20,942,973€	
Betting Tax - 10%	€2,094,297€	
Contribution tax - 3%	€628,289€	
Profit Margin	9%	

^{*} It should be noted that two (2) licensed Class B bookmakers by their own decision, have temporarily interrupted the provision of betting services.



CLASS B

PERCENTAGE (%) CHANGE

QUARTER	JANUARY-MARCH 2021-2022	JANUARY-MARCH 2022-2023	JANUARY-MARCH 2022-2024	JANUARY-MARCH 2023-2024
Number of Licensees	0% =	9% 📤	18% 📤	8% 📤
Comprehensive Income (Pay In)	8% 🗻	24% 🗻	54% 🗻	24% 🗻
Profit distribution (Pay Out)	9% 📤	24% 📤	55% 📤	25% 📤
Gross Gaming Revenue (GGR)	-5% 🔻	19% 📤	36% 📤	14% 📥
Betting Tax - 10%	-4% 🔻	18% 📥	34% 📤	13% 🔺
Contribution tax - 3%	-4% 🔻	18% 📤	34% 📤	13% 📤
Profit Margin	-12% 🔻	-4% 🔻	-12% 🔻	-8% ▼



Blocking list of illegal betting services providers

2021	2022	2023
JANUARY-MARCH	JANUARY-MARCH	JANUARY-MARCH
14381	16133	17831
APRIL-JUNE	APRIL-JUNE	APRIL-JUNE
14891	16542	18238
JULY-SEPTEMBER	JULY-SEPTEMBER	JULY-SEPTEMBER
15322	16983	18577
OCTOBER-DECEMBER	OCTOBER-DECEMBER	OCTOBER-DECEMBER
15657	17340	19073



2024

JANUARY-MARCH

20036



PERCENTAGE (%) CHANGE

QUARTER	NUMBER OF WEBSITES
JANUARY - MARCH 2021-2022	12% 📤
JANUARY - MARCH 2022-2023	11% 📤
JANUARY - MARCH 2022-2024	24% 📤
JANUARY - MARCH 2023-2024	12% 📤



Authorised Agent – means the person who provides betting services on account of a Class A licensed bookmaker

Authority – means the National Betting Authority

Bet – means any type of bet on sports events where the competitors are natural persons or on other type of events in which natural persons participate, which actually take place, provided that the winnings of each player are determined by the person who organises the bet, before or at the time of the placing of the bet, by reference both to the amount paid by each player in order to take part in the bet, as well as to the odds set for the specific bet, which is conducted pursuant to a Class A or B bookmaker's licence as specified in the Betting Law of 2019

Betting Tax – the amount of betting tax, for each accounting period, amounts to ten per cent (10%) on the net proceeds from the licensed Class A or B bookmaker's bet, for the corresponding accounting period

Blocking List - Internet service providers are obliged to apply a blocking system to prevent their clients/users from accessing betting service providers who do not hold a Class B license and to service providers, as established in sections 83, 84, 85, 86 and 87 of the Betting Law of 2019. The Authority makes available online the updated blocking list with the total number of websites that did not apply for a Class B license or offer illegal betting services at the link https://nba.gov.cy/wp-content/uploads/BlockingListLatest. txt, as well as on the Authority's website www.nba.gov.cy

Class A bookmaker – means the legal person for whom a bookmaker's license is issued and which authorizes the provision of carrying out betting services within licensed premises excluding Class B betting services and horse racing betting

Class B bookmaker – means the legal person for whom a bookmaker's license is issued and which authorizes the provision of online betting services, excluding slot machines, online casino games and electronic horse-racing betting.

Comprehensive income X (pay in) – is the total amounts paid to Class A or B licensed bookmaker, for a particular accounting period, in relation to bets carried out by him

Contribution tax – the amount payable to the Authority as a contribution, amounts to three per cent (3%) of the net proceeds from bets from a Class A or B licensed bookmaker, for the corresponding accounting period

Gross Gaming Revenue (GGR) - is the amount of net pro-

ceeds from a bet from a Class A or B licensed bookmaker, for a particular accounting period, and equals with (comprehensive income) pay in minus profit distribution (pay out)

Licensed premises – means the premises for which a license for premises is issued

License for premises – means the license to use the premises to provide Class A betting services

Person – means a natural or a legal person

Person in charge of premises – means the person who is named as the person responsible for the application of the provisions of the Betting Law of 2019 within the premises

Profit distribution Y (pay out) – is the total amounts paid by the Class A or B licensed bookmaker, for a particular period, as winnings to persons who bet, irrespective as to when the bets were placed or played

Unlawful bet – means a bet carried out contrary to the provisions of the Law or any other bet expressly prohibited by the provisions of the Law

www.nba.gov.cy

Digeni Akrita 83, 1070, Nicosia

Call centre: 22 881800

Email: info@nba.gov.cy

www.safergambling.gov.cy

Digeni Akrita 83,1070, Nicosia **Call centre:** 22 881800

Email: info@responsiblegaming.gov.cy



